

## LATIN AMERICA & CARIBBEAN PRACTICE

Based in South Florida, Berger Singerman's Latin America and Caribbean Practice Group is uniquely qualified to assist our clients in both inbound and outbound cross-border disputes and transactional matters with Latin American and Caribbean investors and entities. We combine our fluency in multiple languages and cultures, our deep experience throughout the region, and the talent of our corporate, tax, transactional, restructuring, and dispute resolution team members to deliver critical, legal, and strategic advice and counsel.

As the "Gateway to Latin America," Miami, in particular, enjoys significant investments from Latin American and Caribbean financiers. We strategize with clients on their business goals and assist them in cross-border mergers and acquisitions, joint ventures, structured finance transactions, restructuring matters, capital formation, and related due diligence, tax and estate planning, and litigation, when necessary. For domestic clients seeking to do business in the region, we can structure the acquisition and disposition of businesses in the Americas and handle financing and investment transactions, while instituting and conducting best practices in order to maintain compliance with laws regulating anti-corruption and unfair trade, international arbitration and international insolvency.

In addition to Miami's rise as a leading financial and business hub for Latin American and Caribbean investment, Miami has become the preferred locale for both multinationals going abroad and Latin investors coming to the United States to resolve their cross-border disputes. Miami has become a leading arbitration center for the Americas, and the federal and state judiciary are regularly addressing issues relating to cross-border disputes and are quite capable of efficiently addressing those issues when brought before the court. Our practice group includes individuals with substantial experience in cross-border disputes so that we can counsel on the appropriate dispute resolution clauses to fit your needs. Moreover, our dispute resolution team has deep bench strength and vast experience in advocacy of complex commercial disputes, whether in arbitration or in state and federal courts, that few firms can duplicate.

Our group has established close relationships with the best-of-breed counsel throughout Latin America to assist firm clients locally. That, along with our understanding of Latin America's cultural differences and business practices, enables us to effectively assist clients in successfully doing business in the Americas and the Caribbean. In addition, one of our team members is the Brazilian Ambassador for the Turnaround Management Association, the largest organization of restructuring professionals throughout the world. Another team member is the current President of both the Venezuelan American Chamber of Commerce in the United States and the Venezuelan American National Bar Association.

### Key Service Areas:

- Mergers & Acquisitions, Joint Ventures and Strategic Alliances
- Private Equity and Venture Capital
- Debt, Equity and Other Financings
- Real Estate Acquisition, Transfer, Development, Finance & Leasing and Zoning
- Corporate Structuring and Governance
- Securities and Capital Markets
- Tax & Estate Planning and EB-5 programs
- International Arbitration

- Complex Commercial Litigation and Dispute Resolution
- Cross-Border Transactions, Insolvency and Restructuring
- Investment Fund Formation
- Hospitality
- Immigration
- International Tax