

Our Team Working Together

# Mitchell W. Goldberg

## Partner

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Mitch Goldberg is both a tax attorney who can be a corporate deal attorney, and a corporate deal attorney who can be a tax attorney. In his practice, Mitch is committed to providing his clients with a high level of accountability, as well as top tier legal representation which he strives to provide in an effective and efficient manner. Mitch's practice generally straddles the tax world and the corporate world.

Mitch works with a broad spectrum of businesses and individuals. In the tax world, Mitch helps them navigate issues ranging from in-bound and out-bound international tax planning, to negotiating offers in compromise and installment agreements with the IRS, to advising on ways to minimize exposure to federal estate and gift taxes. In the corporate world, Mitch advises his clients on the structuring and negotiation of numerous joint ventures, M&A, and other contractual arrangements.

Mitch is a Board-Certified Specialist in Tax Law by The Florida Bar. For his standout work in the field, he has been named to *Chambers & Partners USA: America's Leading Business Lawyers, Tax* for 2020 - 2021, as well as *Florida Super Lawyers*, Rising Star from 2017-2021. He was also a finalist for the *South Florida Business & Wealth Up and Comer* award.

## Education

J.D., *cum laude*, University of Florida

B.S. in Business Finance, *cum laude*, University of Florida

LL.M. in Taxation, University of Florida Levin College of Law

## Bar Admissions

Florida

U.S. District Court, Southern District of Florida

## Practice Teams

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Business, Finance & Tax

## Practice Areas

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Corporate  
Fund Formation  
International & Cross Border Transactions  
Cannabis Law Advisory Group  
Mergers & Acquisitions  
Private Equity & Venture Capital  
Securities & Capital Markets  
Taxation  
Wealth Preservation & Estate Planning  
Family Office  
Opportunity Zones

## Representative Matters

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- Represented BBX Capital [a public company trading on the NYSE] in the three stage acquisition of the Altman Companies, a real estate development platform primarily operating in South Florida, which includes a construction company which has historically acted as the general contractor for the platform, and separate development company and management companies. The first stage of the purchase required the creation of a joint venture between BBX [the Buyer] and the owner of the Altman Companies [the platform] which was followed by the purchase by BBX [the Buyer] of a 50% interest in the Altman Companies [the platform companies] for \$22.7 million, and then a contribution of all of the interests of each of BBX [the Buyer] and the owner of the platform companies to the joint venture. Subject to certain conditions the Buyer] BBX will purchase an additional 40% of the Altman Companies [the platform companies] through the joint venture on the 4th anniversary of the original acquisition, for an additional \$9.4 million.
- Represented a 100+-store franchisee of a national quick-service restaurant chain in an investment bank-led sales process that generated aggregate sale proceeds of more than \$200 million. The sales process encompassed multiple transactions with four unaffiliated sophisticated buyers, seven affiliated selling entities, a national franchisor with the power to block or influence the transaction, and assets located in multiple states, leading to a complex transaction negotiation and structure. Advised the client in connection with the marketing process, definitive agreements, and concurrent closings.

## Awards & Honors

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- *The Best Lawyers in America®*, 2024-2026
- *Chambers & Partners USA: America's Leading Business Lawyers, Tax*, 2020 - 2025
- South Florida Business & Wealth Up and Comer award finalist

- *Florida Super Lawyers, Rising Star, 2017-2023*

## Community Activities / Associations

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- Member, The Florida Bar
- Tax Section of The Florida Bar
  - Chair, Tax Certification Committee; 2025-2026
  - Member, Tax Certification Committee; 2022-2023
  - Co-Director, New Tax Lawyers Committee; 2015-2016
- Jewish Federation of South Palm Beach County
  - Business and Professional Cabinet
  - Professional Advisory Committee
  - Emerging Philanthropist Institute, Class of 2019
- Greater Boca Raton Chamber of Commerce
  - Leadership Boca, Class of 2017
- South Palm Beach County Bar Association
  - Young Lawyers Section President, 2014-2015
  - Taxation Committee Co-Chair, 2013-2014

## In the News

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Fifty-Six Berger Singerman Attorneys Recognized in the 2025 Edition of Best Lawyers In America  
August 15, 2024

Berger Singerman Recognized by Chambers USA for Twentieth Consecutive Year  
June 1, 2023

Twenty-three Berger Singerman Attorneys Recognized in 2022 Edition of Florida Super Lawyers  
June 27, 2022

M&A Advisor Recognizes Berger Singerman LLP for its Work on the Chapter 11 Bankruptcy Case of Unipharma  
June 15, 2022

Berger Singerman Recognized by Chambers USA for Nineteenth Consecutive Year  
June 1, 2022

Nineteen Berger Singerman Attorneys Recognized in 2021 Edition of Florida Super Lawyers  
June 24, 2021

South Florida Business Journal Quotes Mitchell Goldberg in, "\$15 FOR FLORIDA How businesses can prepare for the coming minimum wage increases"  
February 12, 2021

American Banker Quotes Mitchell Goldberg in, "Small Bank's Asset Sale is Opportunity Zone's Gain"  
February 5, 2021

Twenty-Seven Berger Singerman Attorneys Recognized in 2020 Edition of Florida Super Lawyers  
June 8, 2020

The Real Deal quotes Mitchell Goldberg in "How Miami-based players are making the most of Opportunity Zones"  
December 30, 2019

The Real Deal Quotes Mitchell Goldberg "How Miami-based players are making the most of Opportunity Zones"

December 29, 2019

Twenty-Eight Berger Singerman Attorneys Recognized in 2019 Edition of Florida Super Lawyers  
May 29, 2019

Thirty-One Berger Singerman Attorneys Recognized in 2018 Edition of Florida Super Lawyers  
June 17, 2018

Chicago Tribune quotes Mitchell Goldberg in, "Tax season confusion: What you need to know before you file this year"

January 25, 2018

Berger Singerman Elevates Gina Clausen Lozier, Mitchell W. Goldberg and Iryna Ivashchuk to Partner  
January 1, 2018

Charlotte Business Journal, Second hotel site at Crescent Stonewall Station acquired; 181-room hotel planned  
August 30, 2017

Thirty-Two Berger Singerman Attorneys Recognized in the 2017 Super Lawyers Florida Edition  
June 8, 2017

Berger Singerman Guides Cargo Airline From Bankruptcy to Sale  
April 19, 2016

## Publications

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Florida Bar Journal "The Cashless Real Estate Deal: Beware of Phantom Withholding on Foreign Partners' Income"

January 4, 2024

Law360 "Opportunity Zone Regulations Require More Fine Tuning"  
October 19, 2021

Daily Business Review, "Like a (Mediocre) Surgeon, IRS Updates Opportunity Zone Regulations"  
August 25, 2021

Client Alert - COVID-19: Key Tax Components of Consolidated Appropriations Act, 2021  
December 29, 2020

Daily Business Review, "Before Taking a PPP Loan, First Consider the Employee Retention Credit"  
April 16, 2020

Client Alert - COVID-19: CARES Act: Important Tax Code Changes  
March 29, 2020

South Florida Business & Wealth, "How to Get Employer Tax Credits for Paid Sick Leave, Family Leave"  
March 26, 2020

Daily Business Review, "Tax Extenders: Limited Benefits and Limited Certainty for Limited Taxpayers"  
January 6, 2020

Law360, "Sometimes GILTI Is A Pleasure"  
January 30, 2019

South Florida Legal Guide - 2017 Edition, "The Tax Yin to the Immigration Yang"  
January 4, 2017

Daily Business Review, "With Panama Papers Going Public, US Tax Penalties Come Into Play"  
May 25, 2016

The Florida Bar, "IRS Thinks Certain Profits Interests Are Too Good To Be True"  
December 31, 2015

## Events & Speaking Engagements

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Mitchell Goldberg, Panelist, "The Value Acceleration Process and the Importance of Building Your Professional Team," Exit Planning Institute  
September 21, 2023

Mitchell Goldberg, Presenter, "Integrated Income, Estate and Charitable Tax Planning For the Exiting Business Owner," Exit Planning Institute Fort Lauderdale Chapter  
May 31, 2023

Mitchell Goldberg, Presenter, "Equity Grants to New and Remaining Management," Taxation of Business Deals and M&A Transactions Conference, The Florida Bar's Tax Section  
April 28, 2023

Mitchell Goldberg, Panelist, "1031 Exchange Panel," Florida CCIM Chapter East Coast District  
April 24, 2023

Mitchell Goldberg & Daniel Hudson, Speakers, "Practical Tax Strategies for Real Estate Deal Structuring and Implementation", Tax Section of The Florida Bar  
April 30, 2021

Mitch Goldberg & Bryan Appel, Panelists, "Year-End Tax Planning After the 2020 Election," hosted by Berger Singerman and Marcum LLP  
November 11, 2020

Mitch Goldberg, Speaker, "Is Your Stretch - IRA Secured?, Tax Planning & Controversy Committee Webinar, South Palm Beach County Bar Associate  
November 10, 2020

Webinar: Returning to a New Normal: Tax Implications of the CARES Act  
April 29, 2020

Webinar: Returning to a New Normal: PPP & Stimulus Funding Next Steps  
April 23, 2020

Webinar: Emerging Issues Facing Businesses Amidst COVID-19  
April 6, 2020

Mitch Goldberg and Bryan Appel, Panelists, "Year-End Tax Seminar," hosted by Berger Singerman and Marcum LLP  
November 5, 2019

Mitch Goldberg, Panelist, "Opportunity Zones – Worth the Hype?," for the IAA Leadership Conference  
September 25, 2019

Mitch Goldberg and David Black, "The State of M&A and Pre-Liquidity Tax Planning," for the Dallas regional meeting of the Investment Adviser Association  
March 25, 2019

Mitch Goldberg and David Black, "The State of M&A and Pre-Liquidity Tax Planning", for the New York regional meeting of the Investment Adviser Association  
November 27, 2018

Mitch Goldberg, Mark Wisniewski, and Bryan Appel, Panelists, "Year-End Tax Seminar," hosted by Berger Singerman and Marcum LLP  
November 14, 2018

Mitchell Goldberg, Speaker, "The New Qualified Business Income Deduction," for the Signature Real Estate Companies Annual Meeting  
June 12, 2018

Mitchell Goldberg, Speaker, Tax Cuts and Jobs Act CLE  
March 20, 2018

Mitchell Goldberg, Speaker, "Tax Topics for U.S. Persons," Greater Miami Tax Institute  
March 13, 2018

Mitch Goldberg, Speaker, "Tax Issues for Non-Residents Buying U.S. Real Estate", Signature Real Estate Companies Annual Meeting  
June 13, 2017

Mitchell W. Goldberg, Speaker, Wynmoor's Greater Toronto Area Association (GTA) Panel Discussion and Seminar  
March 6, 2017

Mitchell Goldberg, Speaker, "Economic Substance and Corporate Transactions," The Florida Bar CLE Committee  
May 19, 2016

## **Doing Business in Florida Blog**

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Don't Ignore Those IRS Notices!  
January 20, 2020

Sometimes It's Good to be GILTI  
January 17, 2019

The New Deduction for Pass-Through Entities and Sole Proprietorships  
January 21, 2018

Tax Court Giveth and Congress Taketh Away: Taxation of Sale of U.S. Partnership Interests by Foreign Persons and Impact on M&A Transactions  
January 15, 2018

Death, Taxes, Insurance, Oh My!  
December 12, 2016

Beware of the Tax Traps of Employer-Owned Life Insurance Contracts  
September 6, 2016

Tax Court Reminder: Puerto Ricans Are Subject to U.S. Self-Employment Tax  
August 7, 2016

IRS and Treasury Department Clarify COD Income Exclusions"  
June 15, 2016

New Proposed Regulations Require Disclosure of Foreign Ownership  
May 9, 2016

Panama Papers Going Public  
April 28, 2016

## Prior Affiliations

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- Gutter Chaves Josepher Rubin Forman Fleisher Miller P.A.