BERGER SINGERMAN
FLORIDA'S BUSINESS LAW FIRM



MARTIN J. GENAUER

Partner

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Marty Genauer focuses his practice on transactional law, with an emphasis on mergers and acquisitions. He routinely handles complex domestic and international corporate transactions in his corporate, banking and securities practice, including mergers, acquisitions, asset sales and purchases, corporate reorganizations, and venture capital investments. He handles complex commercial real estate transactions for lenders, borrowers, developers, and investors in his real estate practice.

Additionally, he represents companies that endeavor to use Florida as a base of operations for penetrating the Latin American and Caribbean markets. He also serves as an expert witness in legal malpractice cases involving business and real estate transactions.

Education

J.D., University of Pennsylvania Law School

- Editor and Business Manager, The University of Pennsylvania Law Review

B.S., *cum laude*, University of Pennsylvania Wharton School of Finance

Bar Admissions

Florida
Ohio

Practice Teams

Business, Finance & Tax

Practice Areas

Corporate
Administrative Hearings & Appeals
Healthcare
International & Cross Border Transactions
Latin America & Caribbean Practice
Marital Law
Mergers & Acquisitions
Real Estate
Securities & Capital Markets

Representative Matters

Corporate, Banking and Securities

- Represented publicly held and privately held companies in various industries including agribusiness, technology, telecommunications, health care, financial services, manufacturing, insurance, banking and art, in a variety of complex corporate transactions.
- Advised clients regarding and have negotiated on their behalf complex shareholder and partnership relationships in the context of all forms of entities.
- Advised clients in situations involving disputes with other shareholders and partners, resulting in the avoidance of costly litigation.
- Represented lenders and borrowers, both domestic and foreign, in a variety of debt/equity financing transactions, including complex corporate financing, asset based financing and various forms of municipal financing.
- Represented clients in negotiating and documenting domestic and international licensing, franchising, distribution and agency agreements.
- Represented companies and management in the creation and implementation of management incentive programs, negotiation and documentation of as well as employment, consulting and non-competition agreements.

Real Estate

- Represented developers and investors in the acquisition and disposition of commercial real estate, including shopping centers, office buildings, multi-family housing projects, nursing home facilities, residential developments and condominiums.
- Represented landlord and tenants in commercial leasing transactions.
- Represented mortgage lenders and borrowers in the financing of commercial real estate, including resolving title and environmental issues and dealing with the governmental regulated aspects of real estate transactions.

International Law

- Represented U.S. clients in connection with the sale of their foreign operations and purchase of foreign businesses.
- Represented U.S. clients with respect to their worldwide operations and further provided foreign clients doing business in the U.S. with a wide range of services including licensing and distribution agreements, joint venture agreements, regulatory matters and other types of structuring advice.

Expert Witness

- Has served as a consulting expert and expert witness for both plaintiffs and defendants in legal malpractice cases involving commercial real estate transactions, mergers and acquisitions and partnership and shareholder matters.

Awards & Honors

- *Legal 500's "US Elite: Miami and Florida"*
  - Corporate and M&A, 2026
  - International Corporate and M&A, 2025
- *The Best Lawyers in America*®, 2015-2027
- *South Florida Legal Guide*, Top Lawyers, 2013-2014, 2016-2019
- *Florida Super Lawyers,* 2006- 2016
- *Martindale-Hubbell*, AV® rated
- *Florida Trend Magazine*, Legal Elite

Community Activities / Associations

- American Bar Association
- The Florida Bar, Corporate Banking and Business Law Section
- Dade County Bar Association

In the News

Berger Singerman Attorneys Recognized in the 33rd Edition of Best Lawyers In America
August 20, 2026

Berger Singerman Attorneys Recognized in Legal 500’s 2026 “US Elite: Miami and Florida” Rankings
April 15, 2026

Berger Singerman Attorneys Recognized in Legal 500’s Inaugural “US Elite: Miami” Rankings
June 11, 2025

Fifty-Six Berger Singerman Attorneys Recognized in the 2025 Edition of Best Lawyers In America
August 15, 2024

Forty-Three Berger Singerman Attorneys Recognized in the 2023 Edition of Best Lawyers In America
August 18, 2022

Thirty-Nine Berger Singerman Attorneys Recognized in the 2022 Edition of Best Lawyers In America
August 19, 2021

Thirty-Five Berger Singerman Attorneys Recognized in the 2021 Edition of Best Lawyers In America
August 19, 2020

Twenty-one Berger Singerman Attorneys Listed in South Florida Legal Guide as Top Attorneys
October 31, 2019

Thirty Berger Singerman Attorneys Recognized in the 2020 Edition of Best Lawyers In America
August 14, 2019

South Florida Legal Guide Names 21 Berger Singerman Attorneys as Top Lawyers
March 7, 2019

Thirty Berger Singerman Attorneys Recognized in the 2019 Edition of Best Lawyers In America
August 14, 2018

South Florida Legal Guide Names 23 Berger Singerman Attorneys as Top Lawyers
January 9, 2018

Thirty Berger Singerman Attorneys Recognized in the 2018 Edition of Best Lawyers In America
August 14, 2017

Twenty-Eight Berger Singerman Attorneys Recognized in the 2017 Edition of Best Lawyers In America
August 14, 2016

Thirty-Six Berger Singerman Attorneys Recognized in the 2016 Super Lawyers Florida Edition
June 13, 2016

Prior Affiliations

- Jones, Day, Reavis & Pogue
- Greenberg Traurig
- Paul, Landy, Beiley & Harper
- Karp & Genauer P.A
- Genauer & Associates, P.A.